

EFFECTIVE: 02/11/2022

GEAUGA CREDIT UNION, INC.

LENDING RATE SHEET

No application Fee

No prepayment penalty

Rates subject to change

TIER:	720+ A	650+ B	600+ C	560+ D	559- E
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New Vehicles: LTV: 90% of Purchase plus GAP

Years: 2022 & 2021

Up to 60 Months:	4.39%	4.89%	7.74%	13.49%	17.74%
UP to 78 Months:	4.64%	5.14%	8.24%	14.24%	18.74%

Used Vehicles: LTV: 85% of Trade plus GAP

2, 3, 4 Years Old (2020, 2019, 2018)

Up to 60 Months:	5.14%	5.99%	9.24%	13.99%	18.24%
Up to 72 Months:	5.39%	6.24%	9.49%	14.24%	19.74%

5, 6, & 7 Years Old (2017, 2016, 2015)

Up to 48 Months:	6.14%	7.24%	10.49%	15.24%	19.99%
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8, 9 & 10 Years Old (2014, 2013, 2012)

Up to 36 Months:	7.49%	9.34%	12.49%	17.24%	22.24%
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Over 10 years not available

New Motorcycle (2022 & 2021)

Up to 72 Months: **	9.74%	10.74%	14.74%	19.24%	23.49%
LTV: see A below	90%	85%	80%	80%	80%

Used Motorcycle (2020-2012)

Up to 60 Months: **	10.74%	11.74%	15.74%	20.24%	24.00%
LTV: see A below	90%	85%	80%	80%	80%

Includes loans holding Off Road Bikes, ATV, Snowmobiles, PWC (not boats), golf carts as collateral

^Minimum Loan amount: \$2500 Minimum Monthly Loan payment: \$125

A: LTV: NADA Trade or Other Available Sources plus GAP if applicable

Equipment: Lawn, Skidsteers, Tractors & Attachments:

2018 & newer model years:

Up to 72 Months:	6.00%	7.00%	8.25%	12.00%	16.25%
LTV: see A above	95%	95%	90%	90%	90%

2011 & newer model years:

Up to 60 Months:	7.00%	8.00%	10.25%	14.00%	18.25%
LTV: see A above	95%	95%	85%	85%	85%

2005 & newer model years:

Up to 48 months:	8.00%	9.00%	11.25%	15.00%	19.25%
LTV: see A above	95%	95%	80%	80%	80%

^Minimum Loan amount: \$2500 Minimum Monthly Loan payment: \$125

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Trailers: Equipment, Stock & Enclosed (does not include recreational vehicles/campers)

2018 & newer model years:

Up to 72 Months:	6.00%	6.25%	7.25%	8.25%	9.25%
LTV: see below A	95%	95%	90%	85%	85%

2011 & newer model years:

Up to 60 Months:	6.50%	6.75%	7.75%	8.75%	9.75%
LTV: see below A	95%	95%	85%	85%	85%

2005 & newer model years:

Up to 48 months:	7.25%	7.50%	8.50%	9.50%	10.50%
LTV: see below A	95%	95%	80%	80%	80%

^Minimum Loan amount: \$2500 Minimum Monthly Loan payment: \$125

A: LTV: NADA Trade or Other Available Sources & GAP if applicable

UNSECURED PERSONAL LOANS:

Signature Loans

\$1500	Up to 12 Months:	8.75%	9.50%	11.75%	14.25%	17.25%
	Up to 18 Months:	9.25%	10.25%	12.75%	15.75%	19.25%
\$2500	Up to 18 Months:	10.75%	11.50%	14.00%	17.00%	21.00%
	Up to 24 Months:	11.25%	12.25%	15.25%	18.75%	23.25%
\$3500	Up to 24 Months:	13.75%	14.50%	18.75%	21.75%	24.00%
	Up to 36 Months:	14.50%	15.75%	20.75%	23.50%	24.00%

Open End Line of Credit

Up to \$5000	15.50%	N/A	N/A	N/A	N/A
Up to \$4500	15.00%	16.25%	N/A	N/A	N/A
Up to \$3500	14.50%	15.75%	20.75	23.50%	24.00%

OTHER LOANS:

RECREATIONAL VEHICLES/CAMPERS/CONVERSION VANS:

New: 2022 & 2021 model years

Up to 72 months:	7.65%	8.75%	12.00%	16.75%	21.5%
Up to 120 months:	8.65%	9.75%	13.00%	17.75%	22.5%

Used: 2020 - 2012 model years

Up to 48 months:	9.15%	11.00%	14.00%	18.75%	23.75%
Up to 72 months:	10.15%	12.00%	15.00%	19.75%	24.00%

LTV: New 90% of purchase price plus GAP if applicable

LTV: Used 85% of NADA trade plus GAP if applicable

^ Minimum Loan amount: \$2500 Minimum Monthly Loan Payment: \$125

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TIER:	720+	650+	600+	560+	559-
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BOATS:

New: 2022 & 2021 model years

Up to 48 months:	8.65%	9.75%	13.00%	17.75%	22.5%
Up to 72 months:	9.65%	10.75%	14.00%	18.75%	23.5%

Used: 2020- 2012 model years

Up to 48 months:	10.15%	12.00%	15.00%	19.75%	24.00%
Up to 60 months:	11.15%	13.00%	16.00%	20.75%	24.00%

LTV: New 90% of purchase plus GAP if applicable

LTV: Used 85% of NADA Trade plus GAP if applicable

^Minimum Loan amount: \$2500 Minimum Monthly Loan Payment: \$125

OTHER LOANS: Not Tiered Priced:

Horse & Buggy: Up to \$7000 Up to 48 months 9.00%

Vacant Land Loan: Subject to change monthly with "Prime Rate"

1. Fixed rate –7.25% floor and an 18% cap. Fixed rate loans will be callable in 5 years.
2. Fixed rate – 8.25% floor and an 18% cap. Fixed rate loans will be callable in 10 years.

The LTV will be 80% of appraisal or selling price whichever is less, however, if land is purchased at auction will loan at 80% of auction price and no appraisal necessary.

Credit Union will pay for appraisal all other costs borrower pays.

Mortgages: Subject to change monthly with Prime Rate exceptions to be made by board

Fixed rate – 6% floor and an 18% cap. Will be callable in 5 years
Fixed rate – 7% floor and an 18% cap. Will be callable in 10 years.

Visa:

Up to \$5500: Platinum: 7.75% A and B credit (FICO Score 650+)
Up to \$3500: Classic: 11.9% all other FICO Scores & Share Secured VISA
Gov't Body Cards: 0%

*Higher limits may be approved by Board of Directors or Executive Committee. Member will need to complete VISA application and provide a letter explaining the need for the increased limit. The application and letter will be presented to the Board or Executive Committee for approval.

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OTHER LOANS: Not Tiered Priced:

Home Equity Line of Credit:

Fees: There will be no closing costs, appraisal fees or annual account maintenance fees.

Interest Rate: The interest rate will be based on Wall Street Prime . The rate will be 50 basis points (1/2%) below Wall Street Prime and only change two times a year, May 1st and November 1st, with a floor of 3% and a ceiling of 18%.

Advances: A check book will be issued if requested for the member to do advances. Advances will be unlimited as long as the line of credit allows the advance.

The advance period will be 5 years with a subsequent 5 years available if requested, as long as debt to income is still within Geauga Credit Union's parameters. After the 2nd advance period the loan will need to be underwritten again at the terms that are being offered at that time.

Share Secured Loans:

The monies in the member's Share Account secure 100% of the loan. This amount will not be available to the member. This "hold" will decrease as the outstanding loan balance declines.

Two options are available:

- Up to 5 years: 2.25% over current share dividend rate
- Up to 8 years: 2.50% over current share dividend rate

Share Certificate Loans, with the exception of those already approved, will not be available. If a member wishes to have a Share Secured Loan and the monies are tied in a Certificate, the Certificate may be "broken" and the early withdrawal penalty will be waived. The monies required to secure the loan will be transferred to Shares. Any excess funds may go to a new Certificate if the minimum deposit is met.